General Manager (S & M - CM)
Sales & Marketing - Consumer Mobility
3<sup>rd</sup> Floor, New CTS Building
16, Greams Road, Chennai – 600 006





S&M-CM/165/RCVS & TOPUPS/2011-12/29 Dated @ Chennai 6 the 30-09-2011.

Sub: Navarathri offer of Full Talk value for the Top-ups –reg

Ref: CO order no.26-18/2010-T&C-CM Circular No.63/11-12 dt 23-09-11

W.r.t the CO order under ref., approval of the competent authority is hereby conveyed for the **full talk value offer** for all Top-ups with MRP Rs.100/- to Rs.1100/- in C-TOP-UP and MRP Rs.110/- and above in Paper vouchers in 2G & 3G prepaid Mobile services in **TN LSA** (**including Chennai Telecom District**) **from 01-10-11 to 07-10-11** 

The details are given below:-

| The festival offer is | Full Talk Value equal to MRP**  |  |
|-----------------------|---|--|
| Period of Offer       | 01-10-11 to 07-10-11  |  |
| Applicable for        | -All TOP-UPs* in Paper Vouchers of Value of Rs.110/- and aboveNew set of TUs from MRP Rs.100 to Rs.1100 in C-TOP-UP   |  |
| Other conditions      | Wherever, the talk value offered with Top-up vouchers are more than the MRP of the Top-up vouchers, the higher talk value already available will prevail.  This offer is applicable for both Tamilnadu Circle and Chennai TD. |  |

- \*All the existing unsold paper RCVs are converted into TUs ( as per the rationalization of tariff) and Full Talk time offer is available for these paper TUs of MRP Rs. 110/- and above also.
- \*\* Due to technical reasons in IN, for some denominations of TUs, full talk value will be 1 paisa less than MRP. (list is enclosed).

This is for kind information and necessary action please.

(KR. ARAVINDAVALLI)

AGM MKTG-CM, TN CIRCLE

To

GM (NW-O CM), Trichy -1/ Coimbatore — For information & necessary action please.

GM(S&M-CM), Chennai Telephoes, Chennai for information pl.

GM (F) / Sr. GM (TR) TN Circle, Chennai for information please.

DGM In charge IN - Trichy & Bangalore - for necessary action please.

DGM(NW-O)/DE Commercial, Coimbatore/ - For information & necessary action please.

Heads of SSAs, -- for kind information and necessary action please.

DGM (Sales) & AGM (Sales), Chennai-6 – For information and informing Sales Heads, franchisee managers and retail managers and other Channel partners along with commission structure as applicable.

DGM (CS), Chennai-6 - For information and informing Call Centre/Customer Service Centre Officials and ensure uploading the information on the website "tamilnadu.bsnl.co.in".

DGM(S&M-CM)/AGM(S&M-CM), Chennai Telephones, Chennai – For information please.

| MRP | Talkvalue | OfferTalkvalue |
|-----|-----------|----------------|
| 100 | 90.66     | 99.99          |
| 110 | 99.73     | 110            |
| 120 | 108.79    | 119.99         |
|     | 117.86    |                |
| 130 |           | 129.99         |
| 140 | 126.93    | 140            |
| 150 | 135.99    | 149.99         |
| 160 | 145.06    | 160            |
| 170 | 154.13    | 170            |
| 180 | 163.19    | 179.99         |
| 190 | 172.26    | 190            |
| 200 | 181.32    | 199.99         |
| 210 | 190.39    | 210            |
| 220 | 199.46    | 220            |
| 230 | 208.52    | 229.99         |
| 240 | 217.59    | 240            |
| 250 | 226.65    | 249.99         |
| 260 | 235.72    | 259.99         |
| 270 | 244.79    | 270            |
| 280 | 253.85    | 279.99         |
| 290 | 262.92    | 290            |
| 300 | 271.99    | 300            |
| 310 | 281.05    | 309.99         |
| 320 | 290.12    | 320            |
| 330 | 299.18    | 329.99         |
| 340 | 308.25    | 339.99         |
| 350 | 317.32    | 350            |
| 360 | 326.38    | 359.99         |
| 370 | 335.45    | 370            |
| 380 | 344.51    | 379.99         |
| 390 | 353.58    | 389.99         |
| 400 | 362.65    | 400            |
| 410 | 371.71    | 409.99         |
| 420 | 380.78    | 420            |
| 430 | 389.85    | 430            |
| 440 | 398.91    | 439.99         |
| 450 | 407.98    | 450            |
| MRP | Talkvalue | OfferTalkvalue |
| 460 | 417.04    | 459.99         |
| 470 | 426.11    | 469.99         |
|     |           |                |
| 480 | 435.18    | 480            |

| 490        | 444.24          | 489.99         |
|------------|-----------------|----------------|
| 500        | 453.31          | 500            |
| 510        | 462.38          | 510            |
| 520        | 471.44          | 519.99         |
| 530        | 480.51          | 530            |
| 540        | 489.57          | 539.99         |
| 550        | 498.64          | 549.99         |
| 560        | 507.71          | 560            |
| 570        | 516.77          | 569.99         |
| 580        | 525.84          | 580            |
| 590        | 534.9           | 589.99         |
| 600        | 543.97          | 599.99         |
| 610        | 553.04          | 610            |
| 620        | 562.1           | 619.99         |
| 630        | 571.17          | 630            |
| 640        | 580.24          | 640            |
| 650        | 589.3           | 649.99         |
| 660        | 598.37          | 660            |
| 670        | 607.43          | 669.99         |
| 680        | 616.5           | 679.99         |
| 690        | 625.57          | 690            |
| 700        | 634.63          | 699.99         |
| 710        | 643.7           | 710            |
| 720        | 652.77          | 710            |
| 730        | 661.83          | 729.99         |
| 740        | 670.9           | 740            |
| 750        | 679.96          | 749.99         |
| 760        | 689.03          | 749.99         |
|            |                 |                |
| 770<br>780 | 698.1<br>707.16 | 770<br>779.99  |
| 790        | 716.23          | 790            |
| 800        | 725.29          | 799.99         |
|            |                 |                |
| 810        | 734.36          | 809.99         |
| MRP        | Talkvalue       | OfferTalkvalue |
| 820        | 743.43          | 820            |
| 830        | 752.49          | 829.99         |
| 840        | 761.56          | 840            |
| 850        | 770.63          | 850            |
| 860        | 779.69          | 859.99         |
| 870        | 788.76          | 870            |
| 880        | 797.82          | 879.99         |
| 890        | 806.89          | 889.99         |
| 900        | 815.96          | 900            |
| 910        | 825.02          | 909.99         |
| 920        | 834.09          | 920            |
| 930        | 843.16          | 930            |

| 940  | 852.22    | 939.99         |
|------|-----------|----------------|
| 950  | 861.29    | 950            |
| 960  | 870.35    | 959.99         |
| 970  | 879.42    | 970            |
| 980  | 888.49    | 980            |
| 990  | 897.55    | 989.99         |
| 1000 | 906.62    | 1000           |
| 1010 | 915.68    | 1009.99        |
| 1020 | 924.75    | 1019.99        |
| 1030 | 933.82    | 1030           |
| 1040 | 942.88    | 1039.99        |
| 1050 | 951.95    | 1050           |
| 1060 | 961.02    | 1060           |
| 1070 | 970.08    | 1069.99        |
| 1080 | 979.15    | 1080           |
| 1090 | 988.21    | 1089.99        |
| MRP  | Talkvalue | OfferTalkvalue |
| 1100 | 1050      | 1100           |